

UNDERSTANDING THE FURNITURE STANDARDS

You offer three types of standards. What are the differences between them, and how should I decide which one to use?

The three standard types are wall-mount, freestanding, and combination. The wall-mount standards are attached to the wall only, and therefore the weight of the shelving configuration and its contents is borne entirely by the wall. They give you a great deal of flexibility in where you locate the system, allowing installation anywhere from near the floor, to higher on the wall, perhaps above a desk or wainscoting. With these standards your system will appear to float on the wall, leaving the floor and baseboard uninterrupted. This is a beautiful effect, and tends to make any room seem larger.

The freestanding standards are just that. They have a long foot to give them stability; do not require attachment to a wall. They are often used back-to-back, and permit the system to be used as a partition, for retail display, or to create workstations.

The combination standards both attach to the wall and rest on the floor. They transfer the weight of the shelving to the floor, via a leveling foot, and use the wall connection mainly for stability. They are easier to install than the wall-mount standards, as the wall connection is less critical, and are recommended in situations where the integrity of the wall is in question.

Your decision as to which type of standard to use should be based on both practical and formal considerations. What is the intended use? What is the condition of the walls? Who is going to install the system? What look am I trying to achieve? We encourage you to call and discuss your situation, so that we can help you to make the decision that's right for you.

I have a baseboard on my wall. Will I still be able to use the combination standard?

Yes. The standard attaches to the mounting bar through a spacer. The total distance from the back of the standard to the wall is 1 5/8" for the combination standard, which will clear most baseboards. If more clearance is required, we can provide custom length spacers to meet your specification.

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Do the standards need to align with the studs or framing in my wall?

The standards themselves do not need to align with the studs. They attach to a horizontal mounting bar which is pre-drilled for anchoring to the wall. It is recommended that the system be laid out so that the mounting bar holes align with your framing in several locations. Generally the configuration can be shifted slightly to the left or to the right to match the holes with the wall framing. If this isn't possible, additional holes can be drilled in the mounting bar at your stud locations. While this is important for wall-mount standards, combination standards are routinely and reliably installed without attaching to any framing. Please refer to our installation instructions for further detail.

What is the increment of adjustment for the system's components?

Holes in the standards are spaced 2" apart, creating a 2" increment of adjustment.

I want to use the combination standard, but my floor is not very level. Will this be a problem?

No. The combination standard comes with an adjustable leveling foot that is designed to accommodate floors that are uneven or not level.

UNDERSTANDING THE OTHER as4 MODULAR FURNITURE SYSTEM COMPONENTS

You have several module widths available. What are they, and how should I decide which to use?

We have two module widths: 22" and 32". This means that any given bay, or section, of the system will be either 22" or 32" wide, and all the components that go into that bay will have that width. You should choose a combination of module widths that makes the system correspond as closely as possible to the area that you have available.

For example, if you want a system that's roughly 8 feet long, you could use three 32" bays, or you could use three 22" bays and one 32" bay. For 5 feet use one 32" and one 22" bay.

How do I calculate the total width of a configuration?

The easiest way to do that is to use our online design tool at www.atlaseast.com/builder. The builder tallies the running width of a configuration automatically.

To tally the width of a certain configuration manually, take the sum of the module widths used, and add 1/2" for each standard. For example, if your configuration has 2 bays, one 22" and one 32", the total configuration width is:

$$22 + 32 + \frac{1}{2} + \frac{1}{2} + \frac{1}{2} = 55 \frac{1}{2}''.$$

How many books can I fit on a shelf?

This depends on the width of your books, but we estimate that a 22" wide shelf fits between 20 and 25 books and a 32" wide shelf fits between 30 and 35 books.

What is the weight capacity of the shelves?

We recommend that no more than 100 lbs. be placed on a shelf or drawer. Please contact us directly if you have specific concerns about the system's weight capacity.

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UNDERSTANDING THE OTHER as4 MODULAR FURNITURE SYSTEM COMPONENTS
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What is the weight capacity of the desktop?

One of the benefits of using solid steel for the standards and desktop brackets is the ability to support desktops and other heavy items with rigidity and confidence. We recommend that no more than 200 lbs per bracket pair be placed on the desktop. Note also that the stability of the desk also relies on a secure connection of the mounting bar to the wall.

What about files? Is there a file drawer or file cabinet?

We have two types of file drawers. One, that we call a file hanger, is open. The other is fully enclosed (d.12.18.22 and d12.18.32). Both are lateral files, and are intended to be used with readily available hanging file folders.

Which drawer do you recommend for storing CD's?

If you want to be able to read the spines of the CD's, we recommend the 7 ¾" high drawers.

What kind of finish is on the wood?

The wood is finished with a clear satin lacquer. Custom finishes such as stains and opaque lacquers are available, please inquire.

What kind of finish is on the metal?

The metal is finished with a clear satin lacquer. Custom finishes such black oxide patinas and powder coating are available, please inquire.

CUSTOMIZATION

Can I get custom-size components? And will you make items that are not part of your catalog of stock components?

The answers are yes and yes. While we recommend against changing the stock module widths (22" and 32"), anything, including the module widths, can be customized. If you want deeper shelves or a bigger cabinet, just ask. And we encourage people to customize the height of their standards. If you have 11" ceilings and want extra height, if you want to use the system as dressers, a credenza, or a wall-hung console, please let us know, and we'll make sure that the system is tailored to your specific use.

We also encourage people to request custom components. We've designed and built items from diaper-changing platforms to benches to Murphy beds, all integrated into the system.

Does Atlas Industries offer design and consulting services?

Yes. Atlas Industries offers design services for both the customization of components and the layout of system configurations. Up to 2 hours of design services are included with every purchase. This comes in the form of the review of the system configuration and subsequent revisions to the configuration. Should the customer desire more than two hours of consultation, time will be billed at \$100/hr. The additional design services will be included in the final invoice for the order.

PURCHASING THE as4 MODULAR FURNITURE SYSTEM

Where can I see the as4 system in person?

Currently, the as4 system can be seen in New York, Los Angeles and San Francisco. Please contact us directly to make an appointment to see the system in person.

How do I purchase the as4 system?

The easiest way to do that is to start with our online design tool at www.atlaseast.com/builder

The Builder is an interactive design tool available on the Atlas Industries website, www.atlaseast.com with which customers can “build” a system configuration by simply dragging and dropping components into position. Pricing and running width is calculated automatically, and sketches and pricing information can be printed or saved as a pdf.

Customers can submit the sketch and pricing for review and quote, which we encourage. We review the sketch and pricing with the customer by phone or email to confirm the design intent and to make sure that the use of the system components has been maximized. The review also allows the customer to make requests for customization.

Customers can also contact us directly by phone or email to initiate an order.

With the design of the configuration finalized, a proposal is sent to the customer for approval. The order is initiated with the receipt of a 50% deposit.

Can I use a credit card to purchase system configurations?

Yes. We accept Visa, MasterCard and American Express credit cards as well as checks.

What is the cost per linear foot?

The system is priced by the components used. The cost per linear foot ranges from around \$600 for just bookshelves to around \$1,200 if drawers and enclosed cabinets are added.

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as4 modular furniture system

PURCHASING THE as4 MODULAR FURNITURE SYSTEM (continued from previous page)

Why should I buy the as4 furniture system?

We like this question. If you're reading this, there's a good chance that you need some furniture, perhaps shelving/storage, perhaps an A/V unit, or a home office. Whatever your needs, you've come to the right place. There is no other shelving or furniture system that offers the range of components, choice of materials, or versatility of the as4 modular furniture system™. It is adjustable, expandable, and re-configurable. The design is timeless, at home in settings from traditional to modern. It uses the highest quality materials – solid hardwood, solid steel bar - and is crafted to rigorous standards, here in the United States. This is handmade furniture.

What is the lead time for an order?

The typical lead time for the as4 system is 6-8 weeks. Add 2 weeks if the order utilizes custom components.

How much is shipping? Are there any limitations to where Atlas Industries will ship?

Shipping costs depend on the size and complexity of the configuration. We typically use FedEx ground for our shipping, but have used common carrier, local delivery services and regional moving companies. We are happy to ship anywhere in the world.

INSTALLATION

Can I install the system myself?

Yes. Shelving configurations that use the combination standards can be installed with tools found in most homes. The wrenches required to install and adjust the component fasteners are provided with a system purchase.

We recommend that configurations using wall-mount type standards be installed by persons experienced with furniture or cabinetry installation.

Do you provide everything that I'll need to install my system?

We provide everything except the tools. All the hardware, fasteners and wall anchors that you will need both to install and to assemble your system are provided.

Does Atlas Industries offer installation services?

Yes. We offer installation services in the San Francisco Bay area and in New York City. Please contact us for specific installation details for each region.